Before the FEDERAL COMMUNICATIONS COMMISSION Washington, DC 20554

In the Matter of)	
)	
Petition of Verizon Telephone Companies)	
For Forbearance Under 47 U.S.C. §160(c) From)	WC Docket 04-440
Title II and Computer Inquiry Rules With Respect)	
To Their Broadband Services)	

COMMENTS OF EARTHLINK, INC. IN OPPOSITION TO THE PETITION

John W. Butler Robert K. Magovern SHER & BLACKWELL LLP 1850 M Street, N.W. Suite 900 Washington, DC 20036 (202) 463-2500

David N. Baker Vice President for Law and Public Policy EarthLink, Inc. 1375 Peachtree Street Atlanta, GA 30309

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COMMENTS OF EARTHLINK, INC. IN OPPOSITION TO THE PETITION

INTRODUCTION

EarthLink, Inc. opposes the "Petition of the Verizon Telephone Companies for Forbearance" filed with the Commission on December 20, 2004 ("Petition"). EarthLink is one of the nation's leading Internet service providers ("ISPs"), with approximately 5.3 million total customers, of which approximately 1.2 million are broadband customers. In its Petition, Verizon—similar to the recent petition filed by BellSouth²—has requested that the Commission forbear from applying all Title II common carriage provisions and *Computer Inquiry* requirements to "any broadband services offered by Verizon" that

¹ In the Matter of Petition of Verizon Telephone Companies For Forbearance Under 47 U.S.C. §160(c) From Title II and *Computer Inquiry* Rules With Respect To Their Broadband Services, WC Docket 04-440 (filed Dec. 20, 2004).

² Petition of BellSouth Telecommunications, Inc. For Forbearance Under 47 U.S.C. §160(c) From Application of *Computer Inquiry* and Title II Common Carrier Requirements, WC Docket No. 04-405 (filed Oct. 27, 2004).

presently require Verizon to make available on reasonable and non-discriminatory terms the transmission component of its wireline broadband Internet access service.³ As a competitor in the information services marketplace, EarthLink has a fundamental interest in this proceeding. This proceeding, like the BellSouth Petition and others currently before the Commission,⁴ will ultimately determine whether competitive ISPs can continue to obtain the transmission services necessary to offer innovative and diverse information services to consumers. For competitors like EarthLink that do not own one of the very limited number of transmission networks that make delivery of information services to its customers possible, the right to obtain this transmission service from facilities-based providers on reasonable and nondiscriminatory terms is essential.

Despite the fact that the Commission has explicitly declined to do so several times in the past, and has in fact *never* done so before, Verizon asks the Commission to forbear from applying, among other provisions, sections 201 and 202 of the Communications Act—the fundamental common carrier provisions that require common carriers like Verizon to make available their narrowband and broadband transmission facilities and services on reasonable and non-discriminatory terms to ISPs and others who seek to purchase use of such facilities and services. If the FCC were to grant the forbearance as

³ Verizon Petition at 1. EarthLink notes that Verizon has not attempted to define "broadband services" in its Petition, and therefore its request for relief could reasonably be construed to apply to all Internet access and voice over Internet protocol ("VoIP") services provided by Verizon. It is impossible for either the Commission or interested parties to adequately analyze the consequences of forbearance in light of the fact that Verizon has not even taken the first step to define the term "broadband services" in its Petition.

⁴ See e.g., In re IP-Enabled Services, WC Docket No. 04-36 (rel. Mar. 10, 2004); Petition of SBC Communications Inc. for Forbearance, WC Docket No. 04-29 (filed Feb. 5, 2004); Petition of Qwest Corporation for Forbearance, WC Docket No. 04-416 (filed Nov. 10, 2004).

requested, the Commission would allow Verizon, and indeed all incumbent local exchange carriers ("ILECs"), to curtail or eliminate competition from ISPs and competitive local exchange carriers ("CLECs") by giving ILECs the right to demand discriminatory rates and terms for transmission service, and even, as has been the case with cable facility owners, to refuse to provide any transmission service at all. At the same time, granting forbearance would allow Verizon and other ILECs to continue offering broadband services indiscriminately to consumers using public rights of way without any common carrier obligations whatsoever.

In its opposition to BellSouth's forbearance petition, EarthLink provided an overview of the history and purpose of common carrier regulation, and identified how Congress drafted sections 201 and 202 of the Communications Act to reflect this history and purpose.⁵ Further, EarthLink gave several reasons why there is no basis for forbearance from these core common carrier provisions applicable to the transmission component of ILEC high-speed Internet access services.⁶ Rather than repeat all these arguments at length here, due to the overwhelming similarities of the Petitions, EarthLink hereby incorporates those arguments by reference in this proceeding.⁷ In any event,

⁵ See EarthLink Comments, Petition of BellSouth Telecommunications, Inc. For Forbearance Under 47 U.S.C. §160(c) From Application of Computer Inquiry and Title II Common Carrier Requirements, WC Docket No. 04-405 (filed Dec. 20, 2004) (hereinafter "EarthLink Comments in Opposition to BellSouth Petition") at 3-10.

⁶ *Id.* at 10-32. *See also* EarthLink Reply Comments, Petition of BellSouth Telecommunications, Inc. For Forbearance Under 47 U.S.C. §160(c) From Application of *Computer Inquiry* and Title II Common Carrier Requirements, WC Docket No. 04-405 (filed Jan. 28, 2005) at 4-17. (hereinafter "EarthLink Reply Comments in Opposition to BellSouth Petition").

⁷ In the recent Qwest forbearance proceeding, Petition of Qwest Corporation For Forbearance Pursuant to 47 U.S.C. § 160(c) Pertaining to Qwest's xDSL Services, WC Docket No. 04-416 (filed Nov. 10, 2004), EarthLink argued that even though Qwest seemingly requested relief in only "narrow" pricing areas, its request in fact covers much of the same ground as the forbearance petitions filed by BellSouth and Verizon. To the extent Verizon's Petition overlaps

forbearance is only permitted upon a proper section 10 analysis, and the instant Petition—like the other ILEC forbearance petitions seeking similar relief—fails on all counts to meet the specific three-prong test for forbearance established by Congress. As EarthLink demonstrates below, the prevention of unreasonably discriminatory practices, protection of consumers, and the public interest all demand that the transmission component of broadband services remain subject to Title II of the Act and to the FCC's Computer Inquiry precedent. Accordingly, Verizon's Petition should be denied.

- I. THE PETITION IS TOO VAGUE TO EVALUATE ADEQUATELY ON THE MERITS.
 - a. The Petition Fails to Identify the Specific Services in Question, Their Geographic Markets, and the Specific Provisions in the Act From Which Forbearance Is Sought.

Verizon has asked the Commission to forbear from applying "Title II and the Computer Inquiry rules...to the extent that any of those requirements might ultimately be construed to apply...to any broadband services offered by Verizon." As EarthLink stated in its opposition to BellSouth's forbearance petition, Commission precedent demands that petitions for forbearance provide the specific factual and legal bases for any Commission action. As with the BellSouth Petition, Verizon's Petition fails on both

with Qwest's Petition, EarthLink also incorporates by reference the arguments made in its comments in that proceeding as well. *See* EarthLink Comments, Petition of Qwest Corporation For Forbearance Pursuant to 47 U.S.C. § 160(c) Pertaining to Qwest's xDSL Services, WC Docket No. 04-416 (filed Jan. 6, 2005); EarthLink Reply Comments, Petition of Qwest Corporation For Forbearance Pursuant to 47 U.S.C. § 160(c) Pertaining to Qwest's xDSL Services, WC Docket No. 04-416 (filed Feb. 7, 2005).

⁸ See 47 U.S.C. §160.

⁹ Verizon Petition at 1 (emphasis added).

counts. The Commission held in its *Fixed Wireless Forbearance Order* that "the decision to forbear from enforcing statues or regulations is not a simple one, and must be based upon a record that contains more than broad, unsupported allegations of why the statutory criteria is met." It held that it could not forbear "in the absence of a record that would permit [it] to determine that each of the tests set forth in Section 10 is satisfied...." Verizon's Petition fails to identify which specific statutory provisions in Title II it is requesting that the FCC forbear from applying. Before any forbearance analysis may even begin, the Commission must determine and analyze the purpose and function of the section or sections of the Act at issue. Verizon has failed to provide this essential information. As a result, it is impossible to perform a meaningful section by section analysis to evaluate the effect that any forbearance might have.

Furthermore, the Petition fails to adequately define the services for which Verizon seeks relief or the specific geographic markets for which relief is sought. Indeed, like BellSouth in its petition, Verizon does not even make an attempt at all to define the

¹⁰ In the Matter of Forbearance from Applying Provisions of the Communications Act to Wireless Telecommunications Carriers, First Report and Order, 15 FCC Rcd. 17,414 at ¶ 13 (2000) ("Fixed Wireless Forbearance Order") (internal citations omitted).

¹¹ Id.

¹² In the Matter of Review of Regulatory Requirements for Incumbent LEC Broadband Telecommunications Services, Memorandum Opinion and Order, 17 FCC Rcd. 27,000 at ¶ 18 (2002).

¹³ In its opposition to BellSouth's Petition, EarthLink also argued that if the forbearance request was in fact for *all* Title II provisions, Title II of the Communications Act consists of a balancing of both rights and obligations. Were the Commission to forbear from applying all Title II requirements to any ILEC service, several key provisions of the Act—such as those implementing common carrier access to rights of way (section 214), consumer privacy (section 222) and those ensuring access by person with disabilities (section 255)—would no longer have any meaning. At any rate, if either ILEC in fact requests such broad forbearance, a section 10 analysis must be conducted for each individual provision in Title II. Neither BellSouth nor Verizon has conducted such an analysis. *See* EarthLink Comments in Opposition to BellSouth Petition at 12-14.

services or geographic areas to which the requested forbearance would apply. Instead,

Verizon broadly requests forbearance from Title II regulations to the extent they might be

construed to apply to "any broadband services" offered by Verizon.

The statute

requires a much greater degree of precision than what Verizon has offered. Verizon's

extraordinarily broad request precludes the Commission from fulfilling its statutory duty

to consider forbearing with respect to "a telecommunications carrier or

telecommunications service, or class of telecommunications carriers or

telecommunications services, in any or some of its or their geographic markets."

The

Commission is given no basis at all upon which it could make the factual findings

necessary to support a forbearance request. With no discussion of the statutory

provisions, specific services, or the geographic markets at issue, it is impossible for either

the Commission or interested parties to assess the consequences of forbearance, and for

this reason the Petition is invalid on its face and should be denied.

b. The Assertions Relied Upon by the Petition is Not Sufficient.

Similar to BellSouth's Petition, Verizon's Petition relies solely on assertions regarding retail competition, and provides no evidence regarding the level of competition in the provision of either the markets for retail or wholesale transmission services. To support its forbearance request, Verizon essentially makes the same two arguments as BellSouth made in support of its own forbearance request. Verizon argues first, that because there is some asserted level of competition in the retail marketplace, the statutory

¹⁴ Verizon Petition at 1.

¹⁵ See 47 U.S.C. § 160(a).

¹⁶ See Verizon Petition at 3-8.

requirements in Title II are not necessary to ensure reasonable and nondiscriminatory rates or to protect consumers.¹⁷ Second, Verizon argues that common carrier obligations are not required because ILECs are "not dominant in any segment of the market." 18 Both of these arguments in Verizon's Petition, just like BellSouth's Petition, fail to address the facts that: 1) there are two relevant markets that must be discussed in this forbearance Petition—the retail consumer market (which is generally unregulated with respect to price and entry already) and the wholesale transmission market (which is regulated to some extent and to which the Petition for relief seems to primarily be directed), 2) evidence of retail competition is by no means determinative of whether or not it is necessary to retain the essential statutory requirements that ensure just, reasonable, and nondiscriminatory rates and practices in the wholesale marketplace, and 3) there is currently no competition in the wholesale marketplace and as a result ILEC-owned facilities are the primary means for independent ISPs and CLECs to access their customers. Rather than repeat those arguments that it made in opposition to the BellSouth petition again here, EarthLink incorporates them by reference in this proceeding. 19

The central issue in this proceeding—as well as the other ILEC forbearance proceedings—is whether there are alternative safeguards within the *wholesale* product market sufficient to protect against unreasonable or discriminatory rates and practices by

¹⁷ See id. at 14 ("[A]pplying Title II common carrier requirements in this age of abundant broadband competition would not be justified...").

¹⁸ See id. at 3.

¹⁹ See EarthLink Comments in Opposition to BellSouth Petition at 14-16, 18-22; see also EarthLink Reply Comments in Opposition to BellSouth Petition at 6-12.

ILECs in the absence of the requirements that mandate that ILECS make available upon request and on nondiscriminatory terms and conditions the transmission underlying their broadband Internet access service. Verizon cites the FCC's 271 Order as its only support for the assertion that alternative safeguards exist within the wholesale product market, when it says: "[c]ompetition from multiple sources and technologies in the retail broadband market, most notably from cable modem broadband providers, will continue to pressure the BOCs to utilize wholesale customers to grow their share of broadband markets."²⁰ Regardless of the merits of the FCC's ridiculous assumption in the 271 Order—which EarthLink notes has no empirical support and is currently being challenged by several parties—this argument fails because cable is in fact the real-world example of what will happen absent the Title II requirements which Verizon is asking the Commission to forbear from applying. The reality is that cable companies almost uniformly refuse to sell their transmission services to unaffiliated ISPs. With the exception of Time Warner Cable, which is required to sell access to a limited number of ISPs under conditions of the AOL Time Warner merger, no other cable company makes transmission services available to unaffiliated ISPs on any commercially meaningful basis. Therefore, any argument that competition in the retail marketplace will "pressure" Verizon to provide wholesale transmission to competitors is simply not supported by real-world evidence.

Because the Petition fails to: 1) identify with specificity the services or provisions of law for which relief is sought, 2) identify the geographic markets for which relief is sought, 3) provide any meaningful facts or analysis with respect to the impact that

²⁰ Verizon Petition at 17 (citing *In the Matter of Petition for Forbearance of the Verizon Telephone Companies*, WC Docket No. 01-338 (rel. Oct. 27, 2004) at ¶ 26).

forbearance from specific laws will have on specific services in specific geographic markets, and 4) provide any meaningful facts or analysis with respect to the impact that forbearance in the wholesale market will have on the retail competition which Verizon claims as the basis for forbearance, the Commission should deny the Petition.

II. THE PETITION DOES NOT MEET THE REQUIREMENTS FOR FORBEARANCE UNDER SECTION 10 OF THE COMMUNICATIONS ACT.

In its Petition, Verizon argues that evidence of a "vibrantly competitive" "broadband market" satisfies all three prongs of the section 10 forbearance test. It does not. Because the section 10 test is stated in the conjunctive, before the Commission may lawfully forbear from applying any of the Act's provisions, the petitioner must satisfy each of the three parts of that test. First, the petitioner must show that the enforcement of the identified requirements for the specific services at issue "is not necessary to ensure that the charges, practices, classifications, or regulations by, for, or in connection with that telecommunications carrier or telecommunications service are just and reasonable and are not unjustly or unreasonably discriminatory." Second, it must show that the enforcement of the identified requirements "is not necessary to protect

²¹ *Id.* at 3.

²² See id. at 14 ("[I]t would be unlawful for the Commission to apply any of the Title II common carriage requirements to the broadband services offered by ILECs [because those regulations would] prevent, rather than protect competition"); see also id. at 19-20 ("For largely the same reasons[as section 10(a)(1)], Section 10(a)(2) and (3) are satisfied as well...in light of intermodal competition.").

 $^{^{23}}$ See Fixed Wireless Forbearance Order at \P 13.

²⁴ 47 U.S.C. § 160(a)(1).

consumers."²⁵ Third, it must show that the non-enforcement of the identified requirements "is consistent with the public interest," including consideration of whether such forbearance will promote "competitive market conditions."²⁶ The Petition does not satisfy any of these statutory criteria.

Although the existence of competition may be relevant to the analysis under each part, the mere presence of competition in and of itself is not sufficient to satisfy the requirements under section 10. The language of section 10(b) provides that the Commission must consider "competitive market conditions" in making a public interest determination under section 10(a)(3), and further provides that a finding that forbearance would enhance competition among providers of telecommunications services "may be the basis of a Commission finding that forbearance is in the public interest." ²⁷ Thus, under section 10(b), although the Commission must consider the effect on competition, a finding that forbearance will enhance competition is not dispositive even under a third prong analysis. The specific reference in section 10(b) to section 10(a)(3) demonstrates that a finding that forbearance would enhance competition—without more—is not adequate to satisfy the requirements under the first two parts of the test set forth in section 10(a)(1) and 10(a)(2). Therefore, to the extent that Verizon relies on the premise that competition by itself is sufficient to satisfy a forbearance analysis, the Petition is inadequate on its face, and for this reason alone it should be denied.

²⁵ 47 U.S.C. § 160(a)(2).

²⁶ 47 U.S.C. § 160(a)(3) and (b).

²⁷ 47 U.S.C. § 160(b) (emphasis added).

a. The Petition Fails To Show That, Absent Title II Regulation, Charges Will Be Just And Reasonable And Bellsouth Will Not Engage In Unreasonable And Unjust Discrimination.

The first prong of the Section 10 forbearance test requires the petitioner to demonstrate that "enforcement of such regulation or provision is not necessary to ensure that the charges, practices, classifications, or regulations by, for, or in connection with that telecommunications carrier or telecommunications service are just and reasonable and are not unjustly or unreasonably discriminatory." Similar to BellSouth's Petition, under this prong Verizon argues that "competition exists in all segments of the broadband market, and this competition will ensure just and reasonable prices." As EarthLink stated in its opposition comments to BellSouth's Petition, this argument fails for three reasons.

First, because it focuses only on the retail product market, it is premised on the wrong market analysis. The Petition plainly seeks to make it legal for carriers such as Verizon to refuse to sell transmission services to ISPs. However, the Petition only relies on selected data in the retail products market, but provides no analysis at all with respect to the wholesale market. The Petition has not and cannot show that independent ISPs today have a competitive wholesale market from which to obtain transmission to provide the public with broadband information services. Second, even if the analysis of the retail product market were relevant, the facts do not support Verizon's claim that the retail market is competitive. There are only two significant carriers in the broadband transmission marketplace—cable and DSL. As of December 2003, FCC data showed

²⁸ 47 U.S.C. § 160(a)(1).

²⁹ Verizon Petition at 18.

that ADSL and cable accounted for 92.0% of all high-speed lines in the U.S., and 97.5% of all high-speed lines in the residential and small business market. 30 Of the ADSL lines, ILECs have a 95.0% market share, with CLECs accounting for only 5.0%. 31 *Third*, Verizon's argument ignores the practical effect that forbearance from Title II would have. If, for example, an independent ISP is denied a request for transmission by a facilities-based provider like Verizon, and that provider is not legally required to furnish such service upon request because the Commission chose to forbear from applying sections 201 and 202 of the Act, then essentially the only way that a non-facilities-based provider can remain in the marketplace is to build its own network. Such a solution represents both a financial and practical impossibility and therefore underscores the need for continued application of sections 201, 202, and other requirements of Title II. Thus, for the same reasons that BellSouth's petition did not meet the requirements of section 10(a)(1), Verizon's Petition fails as well. 32

b. Regulation is Necessary for the Protection of Consumers.

The second prong of the Section 10 forbearance test requires the petitioner to demonstrate that "enforcement of such regulation or provision is not necessary for the protection of consumers." Verizon's one and only argument for how the requirements of section 10(a)(2) are met is that "increased competition from Verizon and other ILECs

See FCC High Speed Services for Internet Access: Status as of December 31, 2003, at Table 1
 High Speed Lines and Table 3 - Residential and Small Business High Speed Lines (rel. June 8, 2004) (hereinafter High-Speed Services Report).

³¹ High-Speed Services Report at Table 5—High-Speed Lines by Type of Provider.

³² See EarthLink Comments in Opposition to BellSouth Petition at 18-22.

³³ 47 U.S.C. § 160(a)(2).

will benefit consumers."³⁴ Initially, EarthLink notes that Verizon has failed to provide adequate factual reasoning as to how the consumer, and not just Verizon itself, benefits from forbearance from all Title II requirements under the Communications Act. It is without question in the self-interest of Verizon and other carriers to avoid regulation. However, this is not relevant under the second prong of the forbearance analysis. Instead Congress is only concerned with the protection of consumers—not carriers. Thus, the distinct question for the Commission to decide is whether the benefits of regulation, including the benefits of competition in the information services market that come from the enforcement of, among others, sections 201 and 202, are outweighed by specific and quantified regulatory costs and harms. The Petition fails to demonstrate that this balance tips in favor of removing the requirements that Congress put in place to protect consumers. Indeed, the Petition does not address this question at all.

Furthermore, in response to Verizon's exceedingly broad allegation that "increased competition from Verizon and other ILECs will benefit consumers," the Petition fails in all respects to discuss how forbearance would adversely impact competition in the retail services market because the wholesale marketplace for underlying transmission services is not competitive. As stated above, the reality is that ILECs serve 95% of xDSL customers, so in the vast majority of cases independent ISPs must depend on ILEC facilities to reach its end users. Forbearance from all Title II provisions would eliminate what little competition in the wholesale marketplace there is today. As a result, the retail marketplace would be reduced to only two players—cable providers and ILECs. By eliminating wholesale competition, forbearance from the

³⁴ Verizon Petition at 19.

regulations in question would produce, at best, a duopoly market for broadband Internet access services.³⁵ Such a result harms not only independent ISPs, but ultimately the retail consumer who will be denied a competitive choice in this market. The Petition is silent on this matter, and as such, Verizon has failed to satisfy the requirements of section 10(a)(2).

c. The Proposed Forbearance is Not Consistent With the Public Interest.

Section 10(a)(3) of the Act requires a Petitioner to demonstrate that "forbearance from applying such provision or regulation is consistent with the public interest." Section 10(b) of the Act states that in making a public interest determination, the Commission "shall consider whether forbearance from enforcing the provision or regulation will promote competitive market conditions, including the extent to which such forbearance will enhance competition among providers of such telecommunications service." Verizon has not demonstrated that forbearance from Title II of the Communications Act is consistent with the public interest for five reasons. *First*, Verizon's reliance on section 706 to support a public interest analysis under section 10(a)(3)³⁸ is unsupported because section 706 is not an independent grant of forbearance

³⁵ EarthLink notes that retail prices for cable modem service is \$5 to \$15 higher than the price for ILEC DSL service. As a result, cable modem service clearly will not ensure lower DSL prices for consumers. If anything, absent competition from independent ISPs, DSL prices can be expected to rise—much as they did when several CLECs went bankrupt and left the DSL marketplace.

³⁶ 47 U.S.C. § 160(a)(3).

³⁷ 47 U.S.C. § 160(b).

³⁸ See Verizon Petition at 13 ("Section 706 underscores the propriety of forbearing from applying the burdensome Title II and *Computer Inquiry* rules to Verizon's broadband services.")

authority.³⁹ Verizon cannot make up for its inability to meet the requirements of section 10 by relying on section 706 to support its forbearance request. Second, as stated above, Verizon provides no analysis as to how forbearance will promote competition in the wholesale transmission marketplace. In fact, the evidence clearly suggests that forbearance from all Title II provisions would have the direct opposite effect, which will in turn negatively impact the retail marketplace as well. Third, to the extent that Verizon asks the Commission to forbear from all of the requirements found in Title II of the Communications Act, Verizon therefore seeks to avoid many statutory obligations that are in the public interest, such as consumer privacy (section 222), E-911 (section 251(e)), universal service (section 254), and access by persons with disabilities (section 255). The Petition has offered no analysis to demonstrate how forbearance from these provisions, which are in fact aimed at implementing public policy objectives, is in the public interest. Fourth, Verizon has not demonstrated how removing Title II common carrier requirements will have any effect on overall broadband investment or deployment. In fact, as Verizon itself admits in its Petition, the evidence seems to show that current Title II requirements in no way affect Verizon's investment in wireline broadband services.⁴⁰ Fifth, Verizon places considerable emphasis on the notion that, because the FCC has found it unnecessary to impose Title II requirements on cable, it cannot find it necessary

³⁹ See In the Matters of Deployment of Wireline Services Offering Advanced Telecommunications Capability, 13 F.C.C.R. 24,012, 24,044 at \P 69 (1999).

 $^{^{40}}$ See Verizon Petition at 5 ("Verizon plans to pass three million homes and business [sic] by the end of 2005.").

to impose such obligations on DSL and other wireline services. As EarthLink argued in its opposition to BellSouth's Petition, this argument is misplaced for several reasons. First, the FCC has not formally decided to forbear from applying Title II regulations to cable. Second, the justification given by the Commission for *potentially* using its forbearance authority to relieve cable companies from Title II was both legally and factually inadequate. Third, the Commission has never attempted to tie these factors to the tests found in section 10, and without such an analysis, these observations are no more than the "broad, unsupported allegations" the Commission itself has held cannot be the basis for forbearance.

With respect to Verizon's argument that wireline service should be subject to the same obligations as cable modem service, ⁴⁶ EarthLink agrees. The appropriate regime for *both* cable and wireline is that, to the extent a carrier is providing telecommunications services, including the bundled offering of the telecommunications used to provide

⁴¹ *Id.* at 9-11, 20 ("The Commission's own words in deciding that forbearance would be appropriate to shield cable modern providers from the constraints of Title II should resolve the issue of whether to grant Verizon's petition.").

⁴² EarthLink Comments in Opposition to BellSouth Petition at 26-30.

⁴³ As EarthLink stated in its comments in opposition to BellSouth's Petition, to the extent that any ILEC suggests that *Brand X Internet Services v. FCC* involves the question of whether the Commission has the right to forbear from applying Title II requirements to cable, the ILECs are incorrect. *Brand X* involves the question of whether cable modem service, as it is currently offered, consists of both a "telecommunications service" and an "information service" under the Communications Act. *See Brand X Internet Services v. FCC*, 345 F.3d 1120, 1132 (9th Cir. 2003), *cert. granted* (Dec. 3, 2004) (Nos. 04-277 & 04-281).

⁴⁴ See Presentation of EarthLink, Inc. In Opposition to Proposed Forbearance From Applying Title II of the Communications Act to Facility-Based Transmission Underlying Cable-Based Internet Acess Services, CS Docket No. 02-52 (filed July 30, 2003) at 3-7.

 $^{^{45}}$ Fixed Wireless Forbearance Order at \P 13.

⁴⁶ See Verizon Petition at 9-11.

information services, that carrier should be treated as a common carrier under the Act.⁴⁷ The Commission's analysis for cable modem service was flawed. Following that lead with respect to DSL would neither be good policy nor legally supportable. For all these reasons, it is clear that the forbearance that Verizon has requested is not in the public interest.

CONCLUSION

The prevention of unreasonable and discriminatory practices, protection of consumers' interests, and the public interest all demand that the transmission component of wireline broadband services provided by Verizon and other ILECs remain available on reasonable and non-discriminatory terms under Title II of the Communications Act. Accordingly, Verizon's Petition for forbearance should be denied.

⁴⁷ EarthLink and others have consistently opposed the Commission's refusal to apply common carrier requirements to cable. *See Brand X Internet Services v. FCC*, 345 F.3d at 1127-1128.

Respectfully submitted,

John W. Butler Robert K. Magovern SHER & BLACKWELL LLP 1850 M Street, N.W. Suite 900 Washington, DC 20036 (202) 463-2500

David N. Baker Vice President for Law and Public Policy EarthLink, Inc. 1375 Peachtree Street Atlanta, GA 30309

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OPPOSITION OF EARTHLINK, INC.

INTRODUCTION

EarthLink, Inc. opposes the "Petition of BellSouth Telecommunications, Inc. for Forbearance" filed with the Commission on October 27, 2004 ("Petition"). EarthLink is one of the nation's leading Internet service providers ("ISPs"), with approximately 5.3 million total customers, of which approximately 1.2 million are broadband customers. In its Petition, BellSouth has requested that the Commission exercise its statutory authority under section 10 of the Communications Act to forbear from applying all Title II common carriage requirements and also to forbear from applying the *Computer Inquiry* requirements that presently require ILECs to make available on reasonable and non-discriminatory terms the transmission component of its wireline broadband Internet

¹ Petition of BellSouth Telecommunications, Inc. For Forbearance Under 47 U.S.C. §160(c) From Application of *Computer Inquiry* and Title II Common Carrier Requirements, WC Docket No. 04-405 (filed Oct. 27, 2004) (hereinafter "BellSouth Petition").

access service.² As a competitor in the information services marketplace, EarthLink has a fundamental interest in this proceeding. This proceeding, among others currently before the Commission,³ will ultimately determine whether competitive ISPs can continue to obtain the transmission services necessary to offer innovative and diverse information services to consumers. For competitors like EarthLink that do not own one of the very limited number of transmission networks that make delivery of information services to its customers possible, the right to obtain this transmission service from facilities-based providers is essential.

Despite the fact that the Commission has explicitly declined to do so several times in the past, and has in fact *never* done so before, BellSouth here asks the Commission to forbear from applying sections 201 and 202 of the Communications Act—the fundamental common carrier provisions that require carriers like BellSouth to make available their transmission facilities on reasonable and non-discriminatory terms. If the FCC were to grant the forbearance as requested, the Commission would allow BellSouth, and all incumbent local exchange carriers ("ILECs") for that matter, to curtail or eliminate competition from ISPs and competitive local exchange carriers ("CLECs") by giving ILECs the right to demand discriminatory rates and terms for transmission service, and even, as has been the case with cable facility owners, to refuse to provide any transmission service at all.

² Id. at 1.

³ See e.g., In re IP-Enabled Services, WC Docket No. 04-36 (rel. Mar. 10, 2004); Petition of SBC Communications Inc. for Forbearance, WC Docket No. 04-29 (filed Feb. 5, 2004); Petition of Qwest Corporation for Forbearance, WC Docket No. 04-416 (filed Nov. 10, 2004).

As discussed in more detail below, BellSouth is not asking the Commission to forbear from applying specific burdensome and unnecessary regulations. Courts and the Commission alike have held that sections 201 and 202 represent the core concepts of federal common carrier regulation and indeed are the "centerpiece of the Act's regulatory regime." Indeed, forbearance from these provisions would ultimately leave the rest of the Act without any meaning at all with respect to common carriers, and thus the Commission should approach such a request with extreme caution. In any event, forbearance is only permitted upon a proper section 10 analysis, and the instant Petition fails on all counts to meet the specific three-prong test for forbearance established by Congress. As EarthLink demonstrates below, the prevention of unreasonably discriminatory practices, consumers' interests, and the protection of the public interest all demand that the transmission component of wireline broadband services remain subject to Title II of the Act and to the FCC's Computer Inquiry precedent. Accordingly, BellSouth's petition should be denied.

DISCUSSION

I. HISTORY AND PURPOSE OF COMMON CARRIER REGULATION

Before addressing the merits of BellSouth's Petition under the section 10 threeprong analysis, EarthLink notes that it is vital for both the Commission and the industry to be able to identify the statutory requirements from which BellSouth seeks relief.

Although BellSouth never says which specific provisions in Title II it seeks relief from—

⁴ See MCI v. AT&T, 512 U.S. 218, 220 (1994); see also In the Matter of PCIA Petition for Forbearance for Broadband Personal Communications Services, 13 FCC Rcd. 16,857 at ¶15 (1998) (hereinafter "PCIA Forbearance Order").

an issue EarthLink addresses in greater detail below—it is clear from the Petition that BellSouth, at a minimum, seeks forbearance from sections 201 and 202 of the Act.

Sections 201 and 202 implement the core principles underlying over a hundred years of common carrier regulation. In order to evaluate the Petition, it is necessary to understand the purpose and function of the statutory provisions from which relief is sought. To assist the Commission in that analysis, EarthLink begins with an overview of the history and purpose of common carrier regulation, and identifies how Congress drafted sections 201 and 202 to reflect this history and purpose.

a. Common Carrier Regulation Before 1934

Common carriage principles, first developed in the English common law, imposed special duties on certain professions referred to as "common callings" to serve all who sought service, on just and reasonable terms, and without discrimination.⁵ It was thought that these duties should be placed on some professions—such as carriers, innkeepers, and smiths—because they obtained certain benefits from serving the public, including the use of public rights-of-way. It was further thought that these professionals held themselves out to serve the public, and the user was often at the mercy of their services.⁶ Under these premises, the rules of common carriage intended to guarantee that no customer seeking service upon reasonable demand, who was willing and able to pay the established price for such services, could be refused lawful use of the service or otherwise discriminated against.

 $^{^5}$ See In the Matter of Policy and Rules Concerning Rates for Competitive Common Carrier Services and Facilities, 84 F.C.C.2d 445 at Appendix B, $\P4$ (1980).

⁶ See Wyman, The Law of Public Callings as a Solution of the Trust Problem, 17 Harv. L. Rev. 156, 159 (1904).

In 1876, the U.S. Supreme Court in *Munn v. Illinois* issued its first decision regarding common carrier duties and the public interest.⁷ In 1870, the Illinois state legislature imposed rate caps and required grain elevator operators to serve all customers indiscriminately.⁸ Despite several challenges under the U.S. Constitution, the Court held that the legislation was consistent with the common law of "public callings." The Court emphasized that "common carriers" exercise a sort of public office, and that the law had rightfully imposed a duty on transportation operators and related services to serve the public on reasonable and non-discriminatory terms because these carriers stand "in the very 'gateway of commerce,' and take a toll from all who pass." The Court in *Munn* found that the grain elevators in question, while privately owned and run, had become common carriers under the law by the fact of how they chose to conduct their operations. This holding, therefore, is consistent with the common law in that, while monopoly power was one basis to impose common carrier duties, the concept of common carriage is more inclusive, extending to many enterprises that hold themselves out to the public and that derive certain benefits as a result of this status.

The first federal legislation to impose common carrier duties was the Interstate Commerce Act of 1887 ("ICA"). Motivated primarily by concerns over railroad trusts.

⁷ Munn v. Illinois, 94 U.S. 113 (1876).

⁸ Id. at 123.

⁹ Id. at 129.

¹⁰ Id. at 132.

¹¹ See id.; see also Brass v. North Dakota, 153 U.S. 391 (1894) (relied on Munn to hold that if the legislature saw fit to regulate a commercial endeavor, the Court would not review that judgment so long as the enterprise was of a type that was customarily regulated as a common carrier).

the ICA imposed requirements on certain carriers to serve at just, reasonable, and nondiscriminatory rates and conditions, and to file tariffs establishing these rates. 12 Similar to the common law and the Supreme Court's holding in Munn, the ICA was based on the notion that the public had supported the development of the railroads and as a result all were entitled to their fair and reasonable operation. While the ICA did not initially include telephone carriers within its jurisdiction, most courts nonetheless subjected them to the same duties as other established common carriers because telephone carriers were also engaged in a public occupation whereby the public conferred considerable benefits to these companies in exchange for their services. 13 The Mann-Elkins Act of 1910 expanded the ICA to include jurisdiction over the rates and practices of telephone and telegraph companies, 14 and the Transportation Act of 1920 further expanded the Interstate Commerce Commission's ("ICC") jurisdiction to include "the transmission of intelligence by wire and wireless." Interestingly, while the Mann-Elkins Act subjected telephone companies to the ICA's reasonable rates and nondiscrimination requirements, it did not require these companies to interconnect with each other. Seen as a barrier to the ICC's authority over communication common carriers, the

¹² See James B. Speta, A Common Carrier Approach to Internet Interconnection, 54 Fed. Comm. L.J. 225, 259 (2002).

¹³ Id. at 261 (citing Western Union Tel. Co. v. Priester, 276 U.S. 252 (1928)).

¹⁴ Mann-Elkins Act, 36 Stat. 539 (1910); see also Peter K. Pitsch, Common Carrier Regulation of Telecommunications Contracts and the Private Carrier Alternative, 48 Fed. Comm. L.J. 447 (1996).

¹⁵ Transportation Act, 41 Stat. 456, 474 (1920).

lack of an interconnection duty resulted in little action being taken by the ICC in regulating these carriers before 1934.¹⁶

b. Sections 201 and 202 of the Communications Act

The Communications Act of 1934 removed telephone and telegraph companies from the jurisdiction of the ICC and established the FCC. As several courts have held, the legislative history and the plain language of the statute indicate that the common carrier provisions in the Communications Act are largely copied from the ICA. Title II of the Act applies the basic common carrier requirements of service on just and reasonable terms without discrimination to communications carriers that are engaged in interstate communication by wire and radio. Addressing the fact that neither the ICA nor the Mann-Elkins Act required communications common carriers to interconnect their lines with each other, section 201 of the Act now requires common carriers to furnish their transmission service upon reasonable request. Section 202 of the Act makes it unlawful for any common carrier to unjustly or unreasonably discriminate with regard to

¹⁶ Pitsch, *supra* note 14, at 452.

¹⁷ 47 U.S.C. § 151.

¹⁸ See American Broadcasting Co. v. FCC, 643 F.2d 818,821(D.C. Cir. 1980) ("As both the House and Senate Committees responsible for the Communications Act wrote: In this bill many provisions are copied verbatim from the Interstate Commerce Act because they apply directly to communication companies doing a common carrier business...."); Ad Hoc Telecom. Users Comm. v. FCC, 680 F.2d 790, 805-806 (D.C. Cir. 1982) (The legislative history of the Communications Act of 1934 supports [the interpretation] that the language of section 202(a) was drawn from provisions of the Interstate Commerce Act which prohibited discrimination by common carriers against any customers who were purchasing the same service under substantially similar circumstances and conditions."); MCI Telecom. Corp. v. FCC, 917 F.2d 30, 38 (D.C. Cir. 1990) ("The Communications Act, or course, was based upon the ICA and must be read in conjunction with it.").

^{19 47} U.S.C. § 201.

its charges or practices.²⁰ Section 203 required that common carriers file the rates charged for their communications services with the Commission.²¹ In 1994, two years before the enactment of the Telecommunications Act of 1996, the Supreme Court reaffirmed in *MCI Telecom. Corp. v. AT&T* that these three provisions—the ones that authorize the Commission to ensure that the rates and practices by communications common carriers are reasonable and nondiscriminatory—are "the centerpiece of the Act's regulatory regime."²² These three provisions were not modified in the 1996 Act.

Under the Telecommunications Act of 1996, Congress created a regulatory framework premised on the concept of including telecommunications services within the scope of common carrier regulation. This is evident in Congress's express declaration that a telecommunications carrier "shall be treated as a common carrier...only to the extent that it is engaged in providing telecommunications services...." Furthermore, in 2001 the Supreme Court in *Verizon Communications, Inc. v. FCC*, reaffirmed that the primary purpose of common carrier regulation, was not —as BellSouth has suggested—to protect against monopolies, ²⁴ but was instead to "protect against potential discrimination...in its various manifestations." The essential premise of common carriage, therefore, is not whether a monopoly is present, but instead whether the carrier

²⁰ 47 U.S.C. § 202.

²¹ 47 U.S.C. § 203.

²² MCI v. AT&T, 512 U.S. 218, 220 (1994).

²³ 47 U.S.C. § 153(44).

²⁴ BellSouth Petition at 7-8.

 $^{^{25}}$ Verizon Communications, Inc. v. FCC, 535 U.S. 475, 479 (2001).

is "holding oneself out to serve the public indiscriminately."²⁶ Further, with nondiscrimination as the hallmark of common carrier regulation, it is "not necessary that a carrier be required [by statute or regulation] to serve all indiscriminately; it is enough that its practice is, in fact, to do so."²⁷

Although the language of section 10 does not specifically restrict the Commission's ability to forbear from sections 201 and 202, the Commission itself has long recognized that these sections represent the "core concepts of federal common carrier regulation dating back over a hundred years." Because the Commission views sections 201 and 202 of the Act as so central to the purpose of the Act, it has never before relieved any common carrier from compliance with these provisions. Perhaps the reason for this is that the basic provisions of common carrier regulation are encompassed within the three-part forbearance test, most notably in the first prong, which states that forbearance is not appropriate unless there is a showing that the provisions of the Act are not needed to ensure just, reasonable, and non-discriminatory practices by the telecommunications carrier. Thus, the first prong of the forbearance test is derived from the same standards found in sections 201 and 202, and the Commission may only forbear if it determines that a provision is not needed to ensure such reasonable and non-discriminatory practices. It is therefore hard to imagine a scenario where sections 201 and 202 – the sections that the Commission has said "lie at the heart of consumer

²⁶ NARUC v. FCC, 525 F2d 630, 642 (1979).

²⁷ Id. at 643 (brackets added).

²⁸ PCIA Forbearance Order at ¶ 15.

²⁹ *Id.* at ¶ 17.

protection" – would not be needed.³⁰ Indeed, by the Commission's own account, forbearance from these sections would "be a particularly momentous step."³¹ Whatever conditions might allow forbearance from sections 201 and 202, nothing of that sort presents itself here.

II. SECTION 10 OF THE COMMUNICATIONS ACT

One of the primary purposes of the Telecommunications Act of 1996 was to include telecommunications services within the scope of common carrier regulation.³²

Congress declared in the Act that a telecommunications carrier "shall be treated as a common carrier…only to the extent that it is engaged in providing telecommunications services…"³³ The 1996 Act also provided the Commission with regulatory flexibility by giving it the authority under section 10 to forbear from applying, in specific circumstances, any regulation or provision in the Act.³⁴ In the case of this Petition,

BellSouth requests that the Commission use its section 10 authority to forbear from applying one of the primary purposes of the Act—that is, the application of all the core common carrier provisions—to all broadband telecommunications services provided by ILECs. While this is not technically beyond the scope of the Commission's section 10 authority, before the Commission may exercise such broad authority, section 10 requires

³⁰ Id. at ¶ 15.

³¹ *Id*

³² See Sen. Ted Stevens, The Internet and the Telecommunications Act of 1996, 35 Harv. J. on Legis. 5, 10 ("The new definitions are vital to the changes effected by the 1996 Act. All the central provisions of the 1996 Act are applicable to 'telecommunications carriers' and the provision of 'telecommunications services."").

³³ 47 U.S.C. § 153(44) (emphasis added).

³⁴ 47 U.S.C. § 160.

the FCC to affirmatively demonstrate that such forbearance meets the three-part test established by Congress:

- (a) Notwithstanding section 332(c)(1)(A) of this Act, the Commission shall forbear from applying any regulation or any provision of this Act to a telecommunications carrier or telecommunications service, or class of telecommunications carriers or telecommunications services, in any or some of its or their geographic markets, if the Commission determines that-
 - (1) enforcement of such regulation or provision is not necessary to ensure that the charges, practices, classifications, or regulations by, for, or in connection with that telecommunications carrier or telecommunications service are just and reasonable and are not unjustly or unreasonably discriminatory;
 - (2) enforcement of such regulation or provision is not necessary for the protection of consumers;
 - (3) forbearance from applying such provision or regulation is consistent with the public interest.³⁵

In its Petition, BellSouth suggests that the existence of intermodal competition in a given marketplace satisfies all three prongs of the above test. This suggestion is incorrect. Because the section 10 test is stated in the conjunctive, before the Commission may lawfully forbear from applying any of the Act's provisions, it must satisfy each of the three parts of that test. Although the existence of competition may be relevant to the analysis under each part, competition in and of itself is not sufficient to satisfy the requirements under section 10. The language of section 10(b) provides that the Commission must consider "competitive market conditions" in making a public interest determination under the third prong. Under section 10(b), however, although the

^{35 47} U.S.C. § 160.

³⁶ See BellSouth Petition at 16.

³⁷ 47 U.S.C. § 160(b).

Commission must consider the effect on competition, a finding that forbearance will enhance competition is not dispositive even under a third prong analysis. Further, the structure of section 10(b) demonstrates that a finding that forbearance would enhance competition—without more—is not adequate to satisfy the requirements under the first two parts of the test.

III. The Petition is Too Vague to Evaluate Adequately on the Merits.

a. The Petition Fails to Identify the Provisions in the Act From Which it Requests Forbearance

Commission precedent demands that petitions for forbearance provide the specific factual and legal bases for any Commission action. The Petition fails on both points.

The Commission held in its *Fixed Wireless Forbearance Order* that "the decision to forbear from enforcing statues or regulations is not a simple one, and must be based upon a record that contains more than broad, unsupported allegations of why the statutory criteria is met." It held that it could not forbear "in the absence of a record that would permit [it] to determine that each of the tests set forth in Section 10 is satisfied...." BellSouth's Petition fails to identify which specific statutory provisions in Title II it is requesting that the FCC forbear from applying. Before any forbearance analysis may even begin, the Commission must determine and analyze the purpose and function of the

³⁸ In the Matter of Forbearance from Applying Provisions of the Communications Act to Wireless Telecommunications Carriers, First Report and Order, 15 FCC Rcd. 17,414 at ¶ 13 (2000) ("Fixed Wireless Forbearance Order") (internal citations omitted).

³⁹ Id.

section or sections of the Act at issue.⁴⁰ BellSouth has failed to provide this essential information. As a result, it is impossible to perform a meaningful section by section analysis to evaluate the effect that any forbearance might have.

all Title II provisions, EarthLink notes that Title II of the Communications Act consists of a balancing of both rights and obligations. Thus, along with requesting that the Commission forbear from applying the core common carrier requirements found in sections 201, 202, and 203 of the Act, the Petition on its face also seeks suspension of the various provisions that relate to the operation of any functional network. If the Petition were granted as requested, without the enforcement of sections 201 and 251(a), for example, BellSouth would no longer have the right to interconnect with any ILEC or other service provider, a protection that is without question essential to its business. Forbearance from section 230 of the Act would leave BellSouth, and all other ILECs, open to civil liability for any objectionable material found on its networks. For that matter, forbearance from section 214 would mean the Commission would no longer enforce the provision that gives BellSouth the authority to operate any line or engage in any transmission over that line in the first place. Additionally, the Petition provides absolutely no discussion regarding the effect that forbearance from applying the

⁴⁰ In the Matter of Review of Regulatory Requirements for Incumbent LEC Broadband Telecommunications Services, Memorandum Opinion and Order, 17 FCC Rcd. 27,000 at ¶ 18 (2002).

⁴¹ 47 U.S.C. §§ 201 and 251(a).

⁴² 47 U.S.C. § 230.

⁴³ 47 U.S.C. § 214.

provisions implementing consumer privacy (section 222), E-911 (section 251(e)), universal service (section 254), and access by persons with disabilities (section 255) would have on the industry and consumers. ⁴⁴ This discussion is meant to simply highlight the fact that the breadth of BellSouth's request makes it impossible either for the industry to provide any meaningful comment or for the Commission to evaluate the Petition adequately on the merits. The Petition has not stated the specific provisions in the Act for which it requests forbearance, the geographic markets in which such forbearance is sought, and furthermore has not applied the three-prong test to each provision requested to ensure that forbearance is appropriate. Therefore, the Petition is inadequate on its face and for this reason alone should be denied.

b. The Evidence Relied on by the Petition is Not Sufficient to Support the Requirements Under Section 10.

The Commission may not grant the forbearance requested by relying on BellSouth's anecdotal evidence regarding the "market for broadband transmission." The Commission has said that "the first step in assessing what regulatory requirements are appropriate for incumbent LEC-provided broadband services is to define and analyze the relevant markets in which the incumbent LECs provide these services." There are in fact *two* relevant markets that must be discussed in this forbearance Petition—the retail

⁴⁴ See 47 U.S.C. §§ 222, 251(e), 254, 255.

⁴⁵ See, e.g., BellSouth Petition at 3.

 $^{^{46}}$ In the Matter of Review of Regulatory Requirements for Incumbent LEC Broadband Telecommunications Services, Notice of Proposed Rulemaking, 16 FCC Rcd. 22,745 at \P 18 (2002).

consumer market and the wholesale market. The Commission has recognized that the retail services product market is distinct from the wholesale product market. As EarthLink has argued in several proceedings before the Commission, and does so again now, the FCC must conduct a genuine market analysis that identifies the relevant product market, and which includes proper geographic scope and other relevant factors. The retail and wholesale markets are distinct, and therefore the Petition must provide a separate forbearance analysis for each. In support of this, the Commission has held that "petitioners [for forbearance] must provide more than just general conclusions about market conditions so that interested parties have a meaningful opportunity to refute, and this Commission has a meaningful opportunity to evaluate..." The Petition includes no such analysis of each of these two markets, but simply relies on selected data regarding the retail Internet access market. As such, the Petition's market analysis is insufficient.

Furthermore, in its analysis supporting forbearance, BellSouth's Petition impliedly references only the *retail availability* of broadband services, and the impact that forbearance would have on *retail customers*. However, one of the central issues in this proceeding to competitors like EarthLink, as well as other ISPs and CLECs, is whether, in the *absence* of the requirements that mandate that ILECs like BellSouth make

⁴⁷ In the Matter of Deployment of Wireline Services Offering Advanced Telecommunications Capability, Second Report and Order, 14 FCC Rcd. 19,237 at ¶ 8 (1999).

⁴⁸ See, e.g., Presentation of EarthLink, Inc. In Opposition to Proposed Forbearance From Applying Title II of the Communications Act to Facility-Based Transmission Underlying Cable-Based Internet Access Services, CS Docket No. 02-52 (July 30, 2003).

⁴⁹ In the Matter of Petition of US West for Forbearance from Regulation as a Dominant Carrier, $14 \, \text{FCC} \, \text{Red}$. $19,947 \, \text{at} \, \P \, 25 \, (1999)$.

⁵⁰ See BellSouth Petition at 5.

available the transmission underlying their broadband Internet access service, there are alternative safeguards within the *wholesale* product market sufficient to protect against discriminatory and unjust and unreasonable rates and practices by ILECs. BellSouth's Petition is silent on this central point.

Furthermore, in addressing the relevant geographic market, the Commission has held that "[t]he relevant geographic markets for residential high-speed Internet access services are local." Thus, the existence of competitive alternatives in one locality has no bearing on the analysis regarding presence or absence of competitive alternatives in another. The Petition does not address the competitive alternatives, if they exist at all, in each and every local market for which BellSouth seeks forbearance. Thus, even assuming the retail market did have some impact on the wholesale market, an argument EarthLink addresses in greater detail below, the Petition's analysis with regard to the retail market is nonetheless insufficient. For these threshold reasons alone, the Petition must be denied.

c. The Analysis is the Same With Respect to BellSouth's Title II and Computer Inquiry Forbearance Requests

In its Petition, BellSouth has asked the Commission to separately forbear from applying all Title II safeguards under the Act, as well as the *Computer Inquiry* requirements adopted by the Commission. As a matter of statutory construction and Commission precedent, the requests merge because the duty to provide

⁵¹ In the Matter of Applications for Consent to the Transfer of Control of Licenses and Section 214 Authorizations by time Warner, Inc. and America Online, Inc. to AOL Time Warner, Memorandum Opinion and Order, 16 FCC Rcd. 6547 at ¶74 (2001).

telecommunications services on reasonable and non-discriminatory terms and conditions upon request are the same under sections 201 and 202 and the *Computer Inquiry* rules.

In the Commission's Second Computer Inquiry ("Computer II"), the FCC addressed the proper regulation of information services and the transmission services over which those information services are offered. In Computer II, the FCC focused on a specific factual situation and required all common carriers that owned their own facilities and provided "enhanced services" to make the transmission portion of that service available on reasonable and nondiscriminatory terms. The Commission has held that Congress used the Computer II framework in adopting the definitions in the Telecommunications Act of 1996. Under the Act's definitions of "information service," "telecommunications," and "telecommunications service," when any given information service is offered for a fee directly to the public, the telecommunications used to provide that information service qualifies as a "telecommunications service." The Act requires that all telecommunications carriers "shall be treated as a common carrier... to the extent that it is engaged in providing telecommunications services.... "55

Therefore, it is clear that the requirements under the Computer Inquiry regulations have since merged with the requirements of the statute.

⁵² In the Matter of Amendment of Section 64.701 of the Commission's Rules and Regulations, Final Order, 77 F.C.C.2d 384 at ¶ 231 (1980).

⁵³ Id.

⁵⁴Federal-State Joint Board on Universal Service, Report to Congress, 13 F.C.C.R. 11,501, 11,511 at ¶ 21 (1998).

^{55 47} U.S.C. § 153(46).

⁵⁶ 47 U.S.C. § 153(44).

BellSouth relies heavily on the argument that the "core assumption underlying the Computer Inquiry requirements was that the telephone network is the primary, if not exclusive means through which information services can obtain access to customers." However, whether or not BellSouth's assertions with respect to the "core" assumption of Computer II are correct, all telecommunications carriers are under a continuing statutory obligation to offer telecommunications services to ISPs and CLECs that make reasonable requests for such services. The Act does not impose common carrier obligations only on the dominant carriers within the marketplace. This is true of both the sections 201-203 requirements and the Computer Inquiry requirements.

IV. THE PETITION FAILS TO SHOW THAT, ABSENT TITLE II REGULATION, CHARGES WILL BE JUST AND REASONABLE AND BELLSOUTH WILL NOT ENGAGE IN UNREASONABLE AND UNJUST DISCRIMINATION.

The first prong of the Section 10 forbearance test requires the petitioner to demonstrate that "enforcement of such regulation or provision is not necessary to ensure that the charges, practices, classifications, or regulations by, for, or in connection with that telecommunications carrier or telecommunications service are just and reasonable and are not unjustly or unreasonably discriminatory." As noted above, the core purpose of the Act, as expressed in sections 201 and 202, is the prevention of discrimination. The Petition provides no assurance of just and reasonable rates, nor does it explain how unjust and unreasonable discrimination against ISPs and competitive LECs will not occur.

⁵⁷ See BellSouth Petition at 2, 7-8.

^{58 47} U.S.C. §§ 201, 202.

⁵⁹ 47 U.S.C. § 160(a)(1).

BellSouth's primary argument under this prong is that, because ILECs lack market power in broadband transmission, they cannot charge unjust or unreasonable rates. BellSouth's only support for this statement is that, should any ILEC elect to charge unreasonable rates or impose discriminatory conditions, consumers will simply choose another facilities-based competitor. This argument fails for three reasons: (1) it is premised on the wrong product market, (2) even if the analysis of the retail product market were relevant, the facts do not support BellSouth's claim, and (3) it ignores the practical effect that forbearance from Title II would have.

BellSouth's argument that consumers will choose another facilities-based provider fails first because it is premised on the wrong market analysis. As stated above in section III(b), there are two relevant markets that must be discussed in this forbearance Petition—the retail consumer market and the wholesale market. The Petition plainly seeks to make it legal for carriers such as BellSouth to refuse to sell transmission services to ISPs. However, the Petition only relies on selected data in the retail products market, but provides no analysis at all with respect to the wholesale market. The Petition has not and cannot show that independent ISPs today have a competitive wholesale market from which to obtain transmission to provide the public with their broadband-based information services. The fact remains that cable, with certain limited exceptions, continues to refuse to sell its transmission service to unaffiliated ISPs. This eliminates cable as a potential competitor to ILECs in the wholesale market. Because forbearance from all Title II regulations would mean the Commission must forbear from the requirements of section 251(c)—the provision that Congress explicitly included to

⁶⁰ BellSouth Petition at 31.

require ILECs to permit service by competitive LECs, ⁶¹ CLECs would presumptively be eliminated in those few marketplaces where wholesale facilities-based competition arguably exists. Thus, the facts show that forbearance from Title II of the Act to ILEC transmission services literally leaves no competition in the wholesale transport market for ISPs. The Petition fails in all respects to address what effect forbearance from Title II regulation would have on the Commission's ability to ensure that facilities-based carriers furnish their service at just, reasonable, and non-discriminatory rates to ISPs and CLECs. Thus, any contention that retail consumers would simply choose other providers should ILECs engage in unreasonable or discriminatory practices—a contention that is wrong in any event—is irrelevant with respect to forbearance affecting wholesale services under the first prong analysis.

The second reason that BellSouth's argument fails is that even if the retail market were relevant to ensuring that ILECs provide reasonable and non-discriminatory service to ISPs and CLECs, the argument that the retail broadband market has competition from multiple sources and technologies⁶² is simply not supported by the facts. The facts are that there are only two significant carriers in the broadband transmission marketplace—cable and DSL. As of December 2003, FCC data showed that ADSL and cable

⁶¹ 47 U.S.C. § 251(c). EarthLink questions whether the Commission has the ability to forbear from applying this section at all, because section 10(d) of the Act (47 U.S.C. § 160(d)) requires that section 251(c) be fully implemented in order for the Commission to forbear. EarthLink notes that in *In the Matter of Petition for Forbearance of the Verizon Telephone Companies*, WC Docket No. 01-338 (rel. Oct. 27, 2004), the Commission found that, under a specific set of facts, certain parts of sections 271 and 251 were fully implemented. However, that Order did not address several provisions in section 251 that BellSouth has requested the Commission forbear from applying in its own Petition. Thus, even assuming the Commission's reasoning in the *Verizon Order* survives judicial scrutiny, in order for the Commission to take any action, petitioners must address, as a preliminary matter, whether section 251(c) has been fully implemented.

⁶² BellSouth Petition at 3, 10, 31.

accounted for 92.0% of all high-speed lines in the U.S., and 97.5% of all high-speed lines in the residential and small business market.⁶³ Of the ADSL lines, incumbent LECs have a 95.0% market share, with competitive LECs accounting for only 5.0%.⁶⁴ Therefore, despite BellSouth's attempt to suggest that technologies other than wireline and cable, such as wireless, satellite, and broadband over powerline ("BPL"), are "rapidly being developed,"⁶⁵ the simple truth is that wireless, satellite, and BPL technologies combined still comprise less than 3% of the overall high-speed connections available to consumers.⁶⁶ It is also significant to note that ILECs control the majority of both fiber and wireless networks used to provide high-speed connections. Simply put, competition is not coming from multiple sources and technologies.

The third reason why the arguments in the Petition fail under this prong is because the Petition does not address the practical effect that forbearance from sections 201 and 202 would have on those providers, like EarthLink, that request transmission service under those provisions. If, for example, an independent ISP is denied a request for transmission by a facilities-based provider like BellSouth, and that provider is not legally required to furnish such service upon request because the Commission chose to forbear from applying sections 201 and 202 of the Act, then essentially the only way that a non-facilities-based provider can remain in the marketplace is to build its own network. The

 ⁶³ See FCC High Speed Services for Internet Access: Status as of December 31, 2003, at Table 1
 High Speed Lines and Table 3 - Residential and Small Business High Speed Lines (rel. June 8, 2004) (hereinafter High-Speed Services Report).

⁶⁴ High-Speed Services Report at Table 5—High-Speed Lines by Type of Provider.

⁶⁵ BellSouth Petition at 10.

⁶⁶ High-Speed Services Report at Chart 2—High-Speed Lines by Type of Provider.

FCC must find that such a solution is unrealistic, as it represents both a financial and practical impossibility. EarthLink is aware of no business or investment model that claims that the industry would in fact be better off if each competitor constructed its own facilities. Further, construction and operation of multiple networks will only increase costs to consumers—if the financing for such networks can even be found at all. The Petition offers no analysis on this issue, and the Commission would be legally be required to do so under section 10(a)(1) before forbearance would be permitted.

Because the three-part test crafted by Congress is stated in the conjunctive, the Commission's analysis should end here. However, to provide a complete record, EarthLink addresses the other two prongs of the forbearance analysis.

V. REGULATION IS NECESSARY FOR THE PROTECTION OF CONSUMERS.

The second prong of the Section 10 forbearance test requires the petitioner to demonstrate that "enforcement of such regulation or provision is not necessary for the protection of consumers." BellSouth argues under this prong that the regulatory restraints placed on ILECs harm consumers "by preventing ILECs from providing tailored offerings that respond to consumer needs." Specifically, BellSouth claims that it was required to spend \$3.50 per customer per month in 2003 in order to comply with Title II requirements, and that these expenses directly translate into higher costs for consumers. Initially, EarthLink notes that BellSouth has failed to provide adequate

^{67 47} U.S.C. § 160(a)(2).

⁶⁸ BellSouth Petition at 32.

⁶⁹ Id. at 5.

factual reasoning as to how the consumer, and not BellSouth itself, bears the burden of these costs. It is without question in the self-interest of BellSouth and other carriers to avoid regulation. However, this is not relevant under the second prong of the forbearance analysis. Instead Congress is only concerned with the protection of consumers—not carriers. Thus, the distinct question for the Commission to decide is whether the benefits of regulation, including the benefits of competition in the information services market that come from the enforcement of sections 201 and 202, are outweighed by specific and quantified regulatory costs and harms. The Petition fails to demonstrate that this balance tips in favor of removing the requirements that Congress put in place to protect consumers. Instead, the Petition simply claims that the cost of regulation is passed onto consumers without any further discussion. On this point, it is telling that broadband Internet access over cable is currently an unregulated service, but still charges the consumer anywhere from \$5 to \$20 more a month than DSL, a regulated service. Thus, BellSouth's vague and unsupported claim that deregulation will somehow result in lower prices for consumers is directly contradicted by real-world experience in the marketplace. A legal analysis under the second prong of the forbearance test requires much more precision.

The Commission has often held that sections 201 and 202 "codify the bedrock [of] consumer protection." Viewed from the perspective of the consumer, the Commission's proposed forbearance from enforcing sections 201 and 202 would mean that the vast majority of consumers subscribing to broadband Internet service would only have access to one or two providers—namely, those ISPs chosen by the ILEC or cable

⁷⁰ Wireless Forbearance Order at ¶ 20.

company that owns the transmission facilities. In light of this, the Commission has previously recognized that a lack of robust price competition may lead to rates that are excessive and that harm consumers. In response, BellSouth argues that cable competition provides sufficient price discipline, a highly questionable assumption from the consumer perspective when the unregulated cable modem service is priced higher than the "regulated" DSL service. In Further, it is also questionable as to whether a duopoly provides a similar price discipline to that of a robustly competitive market. As the D.C. Circuit has held, "[i]n a duopoly, a market with only two competitors, supracompetitive pricing at monopolistic levels is a danger." Moreover, cable companies today provide virtually no source of competition in the market for transmission sold to independent ISPs, because they have refused to provide such service except where ordered to do so in connection with merger proceedings. The Petition is silent on these essential points. For the Commission to lawfully forbear from enforcing these sections, it would have to address how limiting consumer choice of service providers even further is in the consumer's best interest.

BellSouth also argues that without such forbearance there is no reason to invest in wireline broadband services, which ultimately harms consumer choice.⁷⁵ However, a

⁷¹ US West Forbearance Order at ¶ 39. See also AT&T v. FCC, 236 F.3d 729 (D.C. Cir. 2001) ("Absent a sufficient showing of competition, it is clear that regulation of the BOC petitioners' special access and high capacity dedicated transport services is necessary to protect consumers.").

⁷² BellSouth Petition at 5.

⁷³ EarthLink notes that the Commission already does not regulate the retail price of DSL services.

⁷⁴ FTC v. H.J. Heintz, 246 F.3d 708, 724 (D.C. Cir. 2001).

⁷⁵ BellSouth Petition at 5.

recent study by the Leichtman Research Group shows that the growth in the number of incumbent LEC ADSL lines actually exceeded the growth of cable modem service for cable for the First Quarter, 2004. The most recent FCC data shows that, during the full twelve-month period in 2003, high-speed connections over ADSL increased by 47%, compared to a 45% increase over the same time period for cable. In fact, the Wall Street Journal reported this past month that BellSouth itself has been steadily rolling out fiber technology for years, spending an estimated \$2 billion to provide 80% of households in its nine-state territory with superfast Internet access in the next two to three years at an average cost of less than \$300 per customer. The article makes no mention of regulation somehow adversely affecting this deployment, which is driven by BellSouth's desire to get into video markets. BellSouth has not provided any facts in opposition to these hard numbers to support its allegation that somehow investment in wireline broadband services is dampened. The facts would appear to reflect the very opposite of that which BellSouth contends.

⁷⁶ "A Record 2.3 Million Add Broadband in First Quarter of 2004," Leichtman Research Group Press Release (May 11, 2004), available at http://www.leichtmanresearch.com/press/051104release.pdf#search='A%20Record%202.3%20m ILLION'

⁷⁷ High-Speed Services Report at Table 1—High-Speed Lines.

⁷⁸ Almar Latour, BellSouth Targets Web Market as Battle With Cable Intensifies, The Wall Street Journal (Dec. 6, 2004) at A3.

⁷⁹ *Id.* Similarly, the article reports that other ILECs like Verizon and SBC, are likewise already deploying fiber networks to serve the majority of their customers within the next few years.

VI. THE PROPOSED FORBEARANCE IS NOT IN THE PUBLIC INTEREST.

Section 10(a)(3) of the Act requires a petitioner to demonstrate that "forbearance from applying such provision or regulation is consistent with the public interest." Section 10(b) of the Act states that in making a public interest determination, the Commission "shall consider whether forbearance from enforcing the provision or regulation will promote competitive market conditions, including the extent to which such forbearance will enhance competition among providers of such telecommunications service." ⁸¹

BellSouth argues that subjecting ILECs to Title II regulation is not in the public interest because it is "fundamentally inconsistent with the Commission's commitment to creating a regime that does not pick winners and losers by imposing asymmetrical regulation on a subset of broadband providers." Indeed, BellSouth places considerable emphasis on the notion that, because the FCC has found it unnecessary to impose Title II requirements on cable, it cannot find it necessary to impose such obligations on DSL and other wireline services. This argument is misplaced for a number of reasons. First, the FCC has not formally decided to forbear from applying Title II regulations to cable. To the extent that BellSouth's Petition suggests that *Brand X Internet Services v. FCC* 84 involves forbearance, BellSouth is incorrect. *Brand X* involves the question of whether

^{80 47} U.S.C. § 160(a)(3).

^{81 47} U.S.C. § 160(b).

⁸² BellSouth Petition at 32.

⁸³ Id. at 4.

⁸⁴ Brand X Internet Services v. FCC, 345 F.3d 1120, 1132 (9th Cir. 2003), cert. granted (Dec. 3, 2004) (Nos. 04-277 & 04-281).

cable modem service, as it is currently offered, consists of both a "telecommunications service" and an "information service" under the Communications Act. ⁸⁵ In its Declaratory Ruling, the Commission concluded that cable modem service is wholly an interstate information service, and contains no separate offering of telecommunications service. ⁸⁶ Thus, *Brand X* and forbearance are separate issues.

Furthermore, the justification given by the Commission for potentially using its forbearance authority to relieve cable companies from Title II was both legally and factually inadequate. The Commission's asserted in the Declaratory Ruling that forbearance would be appropriate because: (1) "cable modem service is still in its early stages," (2) "supply and demand are still evolving," and (3) that networks providing residential Internet access are still developing. These are all three ways of saying the same thing: cable modem service is somehow still a new service. It is not. Even if it were, however, the Commission appears to reason that all new services merit forbearance. There is no factual or logical support for this presumption. Indeed, as BellSouth argues, cable modem service accounts for nearly two-thirds of the high-speed Internet connections provided to residential and small business customers. Congress declared that telecommunications carriers "shall be treated as common carriers" to the

⁸⁵ Id. at 1125.

⁸⁶ In the Matter of Appropriate Regulatory Treatment for Broadband Access to the Internet Over Cable Facilities, Declaratory Ruling, CS Docket No. 02-52, Aug. 6, 2002, at ¶ 39 (hereinafter "Declaratory Ruling").

⁸⁷ Declaratory Ruling at ¶ 39.

⁸⁸ BellSouth Petition at 8. EarthLink notes that the FCC's latest report puts cable's market share at 58%, instead of at two-thirds as BellSouth claims. See infra, note 93.

extent that they are engaged in providing telecommunications services. ⁸⁹ The Act makes no distinction based on whether such services are new or not. In fact, since the purpose of the Act was to promote local competition by prohibiting state and local barriers to entry for new telecommunications services, ⁹⁰ it is clear that Congress intended that new telecommunications services would presumptively be subject to common carrier regulation. Further, assuming *arguendo* that the cable modem service market is nascent, it would then be especially important for the Commission to use its section 10 authority with caution towards providers that currently control the network facilities. Thus, if these reasons have any merit at all, they in fact argue *against* exercising forbearance.

In addition, to the extent these reasons were ever factually true, again a proposition with which EarthLink disagrees, they simply are not true any more. Broadband Internet access has now been offered to the public for over eight years, and of the 28.2 million high-speed subscribers reported in December of 2003, 91 over 58 percent subscribe to cable modem service. 92 Further, by the Commission's own research, 73 percent of zip codes in December of 2003 reported that high-speed service was available, compared to just 37 percent in June 2001, meaning broadband technology is now

^{89 47} U.S.C. § 153(44).

⁹⁰ See 47 U.S.C. § 253.

⁹¹ According to the Commission's research, "subscribership to high-speed lines has almost tripled from 9.6 million in June 2001 to 28.2 million in December 2003." See Availability of Advanced Telecommunications Capability in the United States, Fourth Report to Congress (Sept. 9, 2004) at 8

⁹² Id. at 16.

currently being deployed in all but the most rural parts of the country. Finally, the FCC has recently reported that the number of residential and small business subscribers has jumped from 7.8 million in June 2001 to 25.9 million in December 2003, a number which clearly reflects that residential networks are no longer in the developmental stage that they once were. 94

The Commission's factual conclusions in the Declaratory Ruling do not hold any weight. More important, the factors cited by the Commission have never held any legal relevance. The Commission has never attempted to tie these factors to the tests found in section 10, and without such an analysis, these observations are no more than the "broad, unsupported allegations" the Commission has held cannot be the basis for forbearance. So far as EarthLink is aware, the Commission has not since the Declaratory Ruling offered any alternative legal rationale as to why forbearance would be appropriate. Thus, the Commission's forbearance analysis was inadequate in that proceeding, and BellSouth is misguided to claim that the Commission should logically apply such an analysis to its own services. With respect to BellSouth's argument that wireline service should be subject to the same obligations as cable modem service, EarthLink agrees. The appropriate regime for both cable and wireline is that, to the extent a carrier is providing telecommunications services, including the telecommunications used to provide

⁹³ Id. at 30. While EarthLink believes that the national zip code analysis performed by the Commission is not a sufficient geographic market analysis required under section 10, the figures do provide some evidence of the increase in consumer demand over the last two years.

⁹⁴ High-Speed Services Report at Table 3-Residential and Small Business High-Speed Lines.

⁹⁵ Fixed Wireless Forbearance Order at ¶ 13.

⁹⁶ See BellSouth Petition at 4.

information services, that carrier should be treated as a common carrier under the Act.

The Commission's analysis for cable modem service was flawed. Following that lead with respect to DSL would neither be good policy nor legally supportable.

Finally, BellSouth argues that forbearance would be in the public interest because section 706 of the Telecommunications Act instructs the Commission to "promote broadband competition." Section 706 is not legally relevant to a public interest analysis under section 10(b). The Commission itself agrees that section 10 is simply one means for implementing the goals of section 706. To do so, however, Congress required a full analysis under all three prongs of the test in section 10. Both the courts and the Commission are not only bound by Congress' purpose, but also by the "means it has deemed appropriate, and prescribed, for the pursuit of those purposes."

Under a section 10(b) analysis, the forbearance requested here would in fact harm "competitive market conditions" and thwart "competition among providers of telecommunications services." ¹⁰⁰ By undermining ISP and telecommunications service competition, it is clear that the goals of section 706 of the Act would be defeated by the requested forbearance because consumers will not have the full benefits of competition, such as competitive pricing and diverse advanced service offerings, which is what ultimately will drive consumer demand for advanced telecommunications capability. In

⁹⁷ Id. at 16.

 $^{^{98}}$ See In the Matters of Deployment of Wireline Services Offering Advanced Telecommunications Capability, 13 F.C.C.R. 24,012, 24,044 at \P 69 (1999).

⁹⁹ MCI Telecomms. Corp. v. AT&T, 512 U.S. 218, 231 n. 4 (1994).

¹⁰⁰ 47 U.S.C. § 160(b).

support of this argument, the Commission has noted for the promotion of advanced services across the DSL platform:

The Commission's determination herein should encourage incumbents to offer advanced services to Internet Service Providers at the lowest possible price. In turn, the Internet Service Providers, as unregulated information service providers, will be able to package the DSL service with their Internet service to offer affordable, high-speed access to the Internet to residential and business consumers. As a result, consumers will ultimately benefit through lower prices and greater and more expeditious access to innovative, diverse broadband applications by multiple providers of advanced services. ¹⁰¹

If the Commission were to adopt the BellSouth Petition, it would clearly contradict its own findings with respect to consumer benefits.

CONCLUSION

The prevention of unreasonable and discriminatory practices, protection of consumers' interests, and the public interest all demand that the transmission component of wireline broadband services provided by BellSouth and other ILECs remain available on reasonable and non-discriminatory terms under Title II of the Communications Act. Accordingly, BellSouth's Petition for forbearance should be denied.

¹⁰¹ In the Matters of Deployment of Wireline Services Offering Advanced Telecommunications Capability, Second Report and Order, 14 FCC Rcd. 19237, ¶ 3 (1999).

Respectfully submitted,

John W. Butler
Earl W. Comstock
Robert K. Magovern
SHER & BLACKWELL LLP
1850 M Street, N.W.
Suite 900
Washington, DC 20036

David N. Baker
Vice President for Law
and Public Policy
EarthLink, Inc.
1375 Peachtree Street
Atlanta, GA 30309

(202) 463-2500

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